

## *The perfect match*



JR Cape is a modern international management consulting firm with offices in Europe and Asia.

Our main focus is the executive search field, with our consultants having specific expertise in cross-border recruitment assignments.

Our mission is to provide exceptional professional services to every single client and bring „The perfect match“ to their organizations.

JR Cape makes a difference.

For our client – the newly established Hong Kong entity of a world leading European group of companies for shop/exhibition display and packaging products – we are currently looking for the future

## **Purchasing Manager**

This **Hong Kong based position is newly created** and combines build-up of the sourcing office infrastructure and steering of the profit center in Hong Kong with sourcing and purchasing tasks for the global organization. As procurement professional with past team leadership experience you will be responsible for general management and growth of the Hong Kong office, including leadership of the future team.

The Purchasing Manager **directly reports to the Head of Procurement in the European headquarters.**

**Key focus of this challenging position is sourcing of products** (permanent displays, raw materials, POP material and machinery) **in China and the Asia region for the entire company group.** This demanding job includes

- Identification of suitable suppliers in the market, relevant to the company group`s defined sourcing needs;
- Qualification of such suppliers, meeting the company group`s quality standards, delivery and cost requirements;
- Negotiation of purchasing contracts and orders with such suppliers;
- Order management; and
- Conceptualization and implementation of an applicable supply chain.

Responsible for an initial sourcing budget of more than 10 Million EUR p.a., the Purchasing Manager shall give input on sourcing schemes and take the initiative to source new products, even outside of the requirements set by the company group management.

**Market screening and advice** on actual market developments, especially with regard to China and surrounding markets, are integral part of the position.

**Professional reporting and documentation** are important requirements set by the overseas management. A **high portion of travel** will be necessary in order to successfully carry out the versatile tasks in this China targeting purchasing management position.

As a **purchasing/ procurement or sourcing manager of an international retail or manufacturing company** you have gained a **minimum of 3 years** relevant **sourcing experience** in the **paper, plastic, permanent displays, packaging material or similar industries, specifically on the Chinese market.** You possibly have additional experience in procurement of (packaging) machinery.

You have **first team leadership experience** and are equipped with **commercial, SCM and negotiation skills.** You need to be an **independent, dedicated, loyal and reliable manager,** with an **entrepreneurial mindset.**

**Intelligence, efficiency, team spirit** and – last but not least – **English, Mandarin and Cantonese language skills** are further attributes required by our client.

If you meet the stated requirements and feel that this exciting career opportunity is the right step for you, please send **your application and salary expectation to [asia@jr-cape.com](mailto:asia@jr-cape.com)** .

We guarantee fullest confidentiality and equal opportunities in the application and recruitment process. However, only shortlisted candidates will be considered for pre-selection and be notified accordingly.

For further information on JR Cape please visit our website at <http://www.jr-cape.com> .